

Giovanni Garassino

Business Controller | Management Engineer | International MBA

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PROFESSIONAL SUMMARY

Business Controller and Management Engineer with experience in financial planning, business analysis, process improvement and project coordination. International MBA graduate with proven ability to deliver measurable operational and financial results through stakeholder management, ERP transformation initiatives, KPI reporting and cross-functional project leadership.

PROFESSIONAL EXPERIENCE

Business Controller,
M3 Servizi Nautici Srl & Tohatsu Italia - Andora (SV), Italy May 2022 - Present

- **Financial Planning & Performance Control:** delivered financial reporting, cash flow analysis, and performance insights to support management decision-making.
- **Working Capital & Credit Management:** improved liquidity and cash conversion through treasury, forecasting, and receivables optimization, generating €45,000 annual savings and recovering €140,000 overdue receivables.
- **Project & ERP Transformation:** led a €450,000 Industry 4.0 initiative and coordinate a company-wide ERP implementation, bridging business and technology teams.
- **Operations & Supply Chain Coordination:** managed cross-functional operations across 100+ service centres and 7 commercial agents, supporting a 95% next-day fulfillment rate.

Risk & Client Advisory Consultant,
Generali Italia - Albenga (SV), Italy October 2020 - October 2021

- **Client Portfolio & Risk Management:** managed retail and commercial clients, reducing average risk exposure from 60% to 40% through tailored mitigation strategies and delivering actionable financial and insurance advisory with 90%+ customer satisfaction.

EDUCATION

- **International MBA (Full English-taught Program)** Rome Business School - Rome, Italy October 2025 – October 2026.
- **Master's Degree in Management Engineering (Specialization: Risk Management)** Universitas Mercatorum - Rome, Italy July 2024 - October 2025
- **Bachelor's Degree in Management Engineering** Universitas Mercatorum - Rome, Italy October 2021 - July 2024

PROFESSIONAL CERTIFICATIONS

- Google Project Management Professional Certificate (Credential ID: FMX2BJH347Y4).
- Italian Institute of Project Management - ISIPM Base (Credential ID: 13241).

TECHNICAL SKILLS & COMPETENCIES

- **Financial & Analytical Skills:** Cash Flow Management | Working Capital Optimization | Financial Accounting &Reporting | Budgeting & Variance Analysis | Credit Risk Assessment | Process Engineering | Project Management (Waterfall & Agile).
- **Software & Systems:** ERP Systems (Lynfa) | Advanced Microsoft Excel (Power Pivot, Advanced Lookup, Data Modeling) | SQL Database Querying.
- **Core Soft Skills:** Quantitative Problem Solving | Strategic Thinking | Cross-Functional Collaboration | High Attention to Detail | Stakeholder Management.

LANGUAGES

- **Italian:** Native
- **English:** Professional Working Proficiency / Level B2 (Cambridge FCE certified - Credential ID: 11CIT0090082).
- **French:** Intermediate / Level B1 (DELF certified - Credential ID: 039011-014689).

ADDITIONAL INFORMATION

Fully available for national and international relocation.
Compliant with GDPR (EU Reg. 679/2016).